

Supplier quote comparison

Three supplied quotes for the same approved demo order: 1,000 shipping boxes, 120 tape rolls and 20 void-fill rolls. All suppliers, prices and terms are invented.

Supplier	Items	Freight	Fees	Total before tax	Missing lead times
Supplier A	\$1,348.00	\$85.00	\$20.00	\$1,453.00	0
Supplier B	\$1,275.60	\$160.00	\$35.00	\$1,470.60	0
Supplier C	\$1,352.40	\$45.00	\$0.00	\$1,397.40	1

What the numbers show

Supplier C has the lowest entered comparison total at **\$1,397.40**. Supplier A is \$55.60 higher and Supplier B is \$73.20 higher. These differences compare the supplied costs only.

Decision still open

Supplier C's box lead time is missing. Confirm it against the required delivery date before choosing. Also review final tax, quality, availability, payment terms and approvals. A lower total is not a supplier recommendation.

Checks performed

Matched the approved specifications, quantities and units. Recomputed each line and subtotal. Added freight and other fees once per quote. Kept the missing lead time explicit. Source and comparison CSVs accompany this example.

Limits: static fictional prices, tax excluded, no supplier verification, engineering-equivalence assessment, negotiation, purchase order or payment.